

## ENGRAVING

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DETECTIVE POLICE OFFIC BRUCE FLORKO #11 LEONARD LUZKY #126 VANCY KRAYER #211 03/05/1973 - 04/01/ 12/12/1973 - 03/01/1995 24/1988 - 07/01/1996 POLICE OFFICER SERGEANT LIEUTENANT ROBERT WILSON LARRY BROKATE #137 ERT FITZPATRICK #95 11/18/1974 - 06/01 12/02/1974 - 08/01/1995 8/1968 - 07/01/1995 POLICE OFFI SERGEANT POLICE OFFICER FRANK CHERNES **ROBERT DAVIDSON #67** SEPH CAPELLI #111 12/12/1973 - 07 07/01/1965 - 03/01/1996 9/1971 - 08/01/1994 SERGEA DETECTIVE CAPTAIN GEORGE HAN HERBERT SATZGER #109 ENE CLIFTON #80 10/28/1969 -08/02/1971 - 07/01/1994 1967 - 07/01/1998 Nick – Paverarts Lead Engraver



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#### **The Engraving Industry is INCREDIBLY Challenged!**

- Over the past few years, **MULTIPLE** Engraving companies have gone OUT of business.
- In addition, many EXISTING projects (many containing hundreds of donor bricks) have started to break down and cause "mass replacements" of previously built projects. In some cases, they have caused financial issues as these costs were not planned....
- Industry demand has continued to go up, while the available number of engraving companies have DECREASED.
- Common Outcomes? Longer lead times. In some cases, significant price increases.



Mayor Joseph A. Carfora · Follow May 11, 2022 · 🕥

Town Green - engraved brick update from the Mayor's Office.

The Town green beautification project took off quickly with the sales of engraved bricks for the new walkway on the town green. MANY orders came into the mayor's office and we had previously arranged for all bricks to be engraved locally prior to Covid. We had a solid plan!

Like many other situations due to Covid last year it effected the timeline of our project. The original vendor had a major supply issue that was out of ours and their control which then caused us to move our orders to another vendor.

Unfortunately, we had to relocate the pallets of bricks after locating a new vendor in New Jersey, one who can take on this large ongoing project with little notice. We did all this with hopes the new vendor will still give us a completion date for spring 22 like we targeted.

With that being said, we are on schedule for the bricks to be placed for spring. So, here we are, its spring. We have been working closely with @Paverart NJ, included are some photos of the mass production of our Bricks. This new company has been amazing to work with and has kept us up to date. All of the bricks will be completed by the end of May and we are hoping to announce a date in early June to celebrate the "walk East Haven" beautification project and place the engraved bricks for all to see.

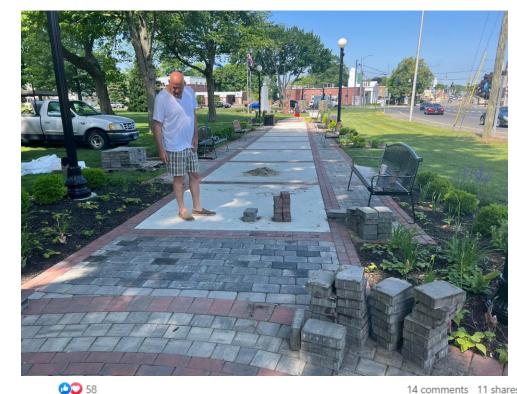
This will include placement of the bricks and the remaining plaques for the benches that arrived.

Supply and demand in every aspect has been affected due to Covid. We see this every day in our own lives. I know we have spoken with residents who may have called in, but we also wanted to share this update here too.

Bricks can still be purchased, we have more available. Stop by the Mayor's Office to be part of the next wave of orders.

PaverArt designed the new compass on the walkway at Momauguin School, it's amazing, check out their work.

Thank you for your patience, and as always, call with any questions. (203) 468-3204.





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🖒 Like

A Share

ELL JR.

USMC

1 share

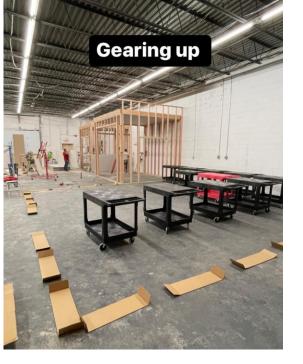


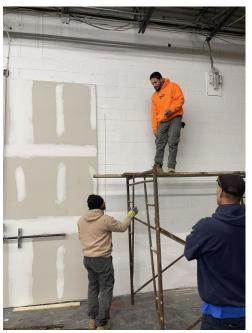
#### PAVERART: So What Have WE done?

- At PAVERART We are SERIOUS about getting better in all areas of our business, INCLUDING Engraving. *This isn't a slogan....*
  - From 2020-2022 (3 years) we have invested 2x MORE back into our business's capabilities (cap ex) than the previous 17 years COMBINED.
- We built a <u>Dedicated engraving facility.</u>
  - For 20 years we have "co-mingled" our flagship PAVERART design business with our engraving business.
- We Expanded our team, improved our standards.
- We have perfected our <u>Proprietary eco-fill engraving method.</u>
- <u>We've invested in fully transparent customer relationships.</u> We are not perfect by any means, but we WELCOME our clients to partner with us, come visit us (virtually or in person) and see why we can be a great long term partner and what it takes to create great outcomes, not just today, but over the long term.
- We Continue to build upon what makes us unique:
  - PAVERART- The World Leader In Custom Paver Design









# **PAVERART**®

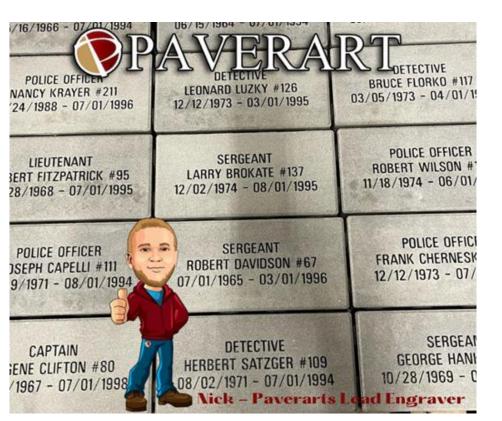
DEDICATED Engraving Facility, Operational in January 2023







- We continue to Invest in our team, quality controls, service standards and customer education.
- We ALWAYS invite prospective clients to visit us, our team and facility.





Meet Juan - Our New Team Member In Our Engraving Department



Meet Our New Paver ARTIST- Jonathan





# The World of Engraving **Durability** Is the Challenge!

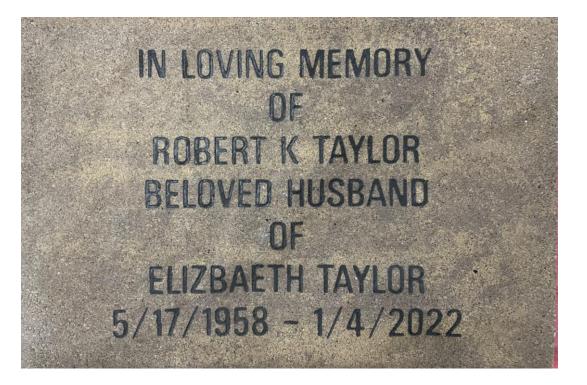
Significant Number of <u>Concrete\*</u> Engraved pavers are Spray Painted.

Paint WILL wear out. It's not an IF, it is a WHEN.

Advantage of Paint? It's Fast. And with a world of expanding lead times, this matters. But you need to be "eyes wide open." \* *If you go with PAINT, PLAN ON REPLACEMENT COSTS within 5 years.* 

\* Clay pavers can be laser jetted which is much more durable than spray painted applications. However, there are SIGNIFICANTLY more Concrete pavers installed vs Clay, concrete is simply much more popular. **PAVERART**®

Quality Matters.



\* We deal with the "durability" problem created with Paint by utilizing our Proprietary Eco-Fill Method

We sandblast the surface of the paver with the required inscriptions to create cavities deep enough to accept our Eco-Fill.

THEN, we **FILL** the characters and essentially "fix" the self-imposed cracks by filling those cavities.

Our Eco-Fill takes longer than the spray-painting process.....MANY more steps and plenty of time involved in "baking" that can't be rushed....

But it's worth it, and donors always appreciate it.



AUGUSTIN CONVEY JR SPEC 5 VIET 1966-196 WE THANK AND LOVE 'V	°GUS NAM 19 YDU	LEO J GOUGHAN US NAVY WWII 1920-1991 HUSBAND DAD POP POP	ROBINSON USMC VIETNAM 67.68 ECHO 2/4 AND 3RD RECON BATALLION
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ROGER DAVENPORT U.S. NAVY RANK D/C USS GRAND CANYON		JRMAN DOTTER NAVY-AB2 SS RANDOLPH 1954 - 1 <del>9</del> 58	* Edwin Berry US Army Vietnam

## **PAVERART**<sub>®</sub>

#### **Delaware County Veterans Memorial**

\* Approximately 2,000 Pavers Being Replaced by PAVERART and our Eco-Fill....





Delaware County Veterans Memorial Association In Newtown Square December 26, 2022 · 🕲

We are excited to announce our Brick Replacement Project! Since the memorial was built 10 years ago, the names of many Veterans have worn away on their individual bricks.

With support from Senator Kearney and Senator Kane and a grant provided by the Commonwealth of Pennsylvania - Department of Community and Economic Development (the Keystone Communities Program), DCVMA has the opportunity to replace an estimated 6,000 bricks. The newly engraved bricks will become a permanent part of the Memorial, with more to be added in the future through the Buy-A-Brick program.

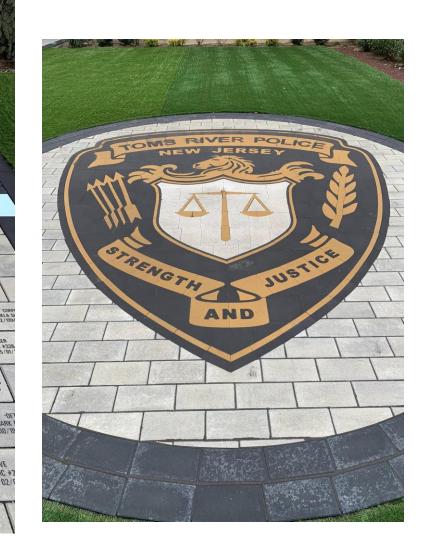
The new and improved bricks will be on a darker grey and a light grey engraving to ensure a better viewing experience for our Veterans and their families. With help from PaverArt, the Memorial will receive the first batch of new bricks by the end of the 2022 year, and the project will begin when weather permits.

We will be sharing updates along the way! To stay up to date on this exciting project, follow our Facebook and Instagram pages.



"The Toms River Police Foundation is Raising Money for a New Courtyard"

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#### TOMS RIVER POLICE DEPARTMENT

#### COURT OF HONOR



HONORING THOSE WHO PROUDLY SERVED OUR COMMUNITY



OUR GOAL \$65,000

PROPOSED COURTYARD COMING SPRING 2022

PROJECT DONATIONS GAN BE MAILED TOI TOMS RIVER POLICE FOUNDATION PO BOX 876 - 255 OAX AVENUE - TOMS RIVER, NJ - 68754



"Framingham Veterans Memorial Park To Host Veterans Day Ceremony"







## Backup











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BRUCE R. ELLINGWOOD PHD, OIST MASCE WILLIAM B. DUBOIS P.E., MASCE CHARLES HERBERGER P.E., MASCE RUSSELL C. DEVICK P.E., MASCE PAUL B. WOOD P.E., F.ASCE	KUMAR PE. M.ASCE PE. CLAY E. SAMS P.E., M.ASCE HA DENNIS R.	AN RAMIREZ CEBE, M.ASCE DICHNSON, CEC USNIRETIPE, FASCE DICHNSON, CEC USNIRETIPE, FASCE DEAN M.ASCE RERRY S HAVNER PH.D. PE. FEMI FASCE NC ST UNIV DEAN M. TESTA P.E., M.ASCE USUILLIAM H. HAGEDORN P.E., F.ASCE WALTER C. BELL P.E., F.ASCE JOHN C. BRIDWELL P.E., F.ASCE STUART D. HOU P.E., M.ASCI RANDALL S. OVER P.E. PRES.14.ASCE
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Anna and an and a second	Maryann Gustafson 24 Years US Army Msgt. Retired 2006	A CONTRACTOR OF	Ernest Roe Bisbey US NAVY RM3C 1934-1938			
	Tim Breslin EHS 1967 US Army Vietnam 687-59 Landclearing		LARRY HALLBICK 33 YRS SERVICE RETIRED MAJOR			
~	CHARLES M SHAW USN SEABEE WWII 1914-1989		Larry Faires EHS 61 USAF 1964-1968 Loved husband fath			
	Edward Patterson Jr SAF Capt 1970-1992 EHS Class of 1970		GEORGE DELCI US MARINE PFC WWII 1942-1944			
	ROBERT H FISHER EHS Class of 1940 US Navy 1940-1945	5	McCrumb Brothe Walter 59 William Dennis 62 Robert	n 61		
	FRED LEHRER USAF Security SVC EHS Class of 1960					







How PAVERART Started...

20 Years Ago, We Were Given A Challenge.....

*"We just built 4 intersections that have broken down in less than 2 years with decorative/stained concrete. Can you build 4 artistic streetscapes that will stand the test of time with custom-colored Concrete Pavers?"* 

The answer was Yes, launching PAVERART, and they still look great to this day.

Representative Decorative/Stained Concrete Application

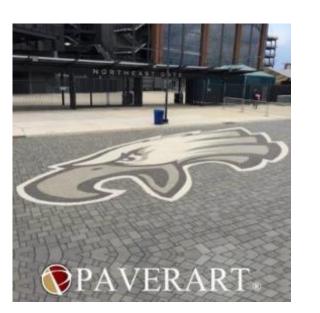




# **Beautifying The World of Hardscapes....**

• Over the next 20 years our work has evolved to include municipalities, professional sports teams, universities, corporate branding and residential designs. Our company is best summarized by our name "PAVERART" combined with our 3-word tagline:

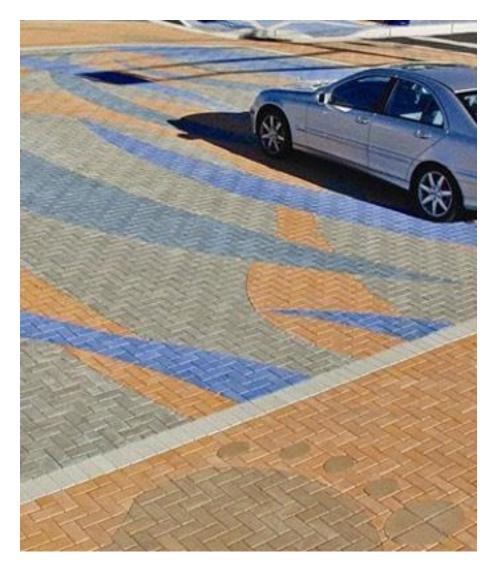
## Imagine. Create. Beautify.











#### \* 4, 65'X65' including 10' wide decorative crosswalks

#### What Started it all @ PAVERART Wildwood NJ, 4 decorative Intersections

\* 20+ Years installed, millions of cars, Northeast Winters, and still looks great. That's *BUILT TO LAST*!





# **Our Guiding Principles**

From Job #1 To Today

#### • Our products are BUILT TO LAST.

• We often joke, but we are dead serious with the following quip: "We will all be long gone, but PAVERART will still be in the ground, perfectly strong and looking great!"

### • Our products have that "Wow Factor!"

• Our patented technology can not be replicated with traditional hardscape cutting methods. Seeing is believing. Browse our past projects to get a feel for our capabilities.

## imagine. create. beautify.